



FLORIDA

Real Estate Principles, Practices & Law

35th Edition | Linda L. Crawford

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Real Estate Education



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Real Estate Principles, Practices & Law | 35th Edition

Florida Real Estate Principles, Practices & Law sets the standard for real estate education in Florida. Written and researched by Linda Crawford, a Florida real estate expert, this exciting new edition provides you with the latest developments in Florida real estate laws and practices.

- **NEW!** This edition has been updated with recent federal legislation, including the SAFE Mortgage Licensing Act requirements for licensing and registering mortgage loan originators, and changes to the lead-based paint regulations concerning certified renovators.
- **NEW!** Actual case studies have been inserted into the chapters to reinforce and provide "real world" applications of license law including a FREC case involving moral turpitude, a stipulation settlement, and a federal fair housing prosecution.
- **NEW!** Text box of key concepts regarding real estate advertisements, with an example of a misleading advertisement and a properly constructed ad.
- Summary of important points at the end of each chapter concisely presents the key concepts in the chapter.
- End-of-chapter review questions match the format of questions featured on state license exams.
- This textbook provides excellent review material for broker exam candidates studying for the Florida broker license exam.

SUPPLEMENTAL TOOLS:

Florida Real Estate Exam Manual for Sales Associates and Brokers offers sample questions, including two 100-question practice exams, a Broker exam including HUD-1 Settlement Statement questions, and a flashcard CD-ROM to thoroughly test your understanding of the material.

Florida Sales Associate Prelicensing Key Point Review Audio CDs include two CDs that enhance your understanding of each chapter of *Florida Real Estate Principles, Practices & Law*.

Real Estate Math: What You Need to Know helps develop your basic math skills and demonstrates how you will use this knowledge on the job. Real Estate Math contains more than 350 practice math problems with step-by-step solutions.

NOTE TO RETAIL PURCHASERS OF THIS BOOK:

You are required to take a prelicense course before sitting for the license exam. This text is used for classroom instruction; therefore, the answer key for the end-of-chapter review questions is not included in this textbook. Your instructor will make the answer key available to you when you take your course.

If you have purchased this textbook for study purposes, please visit www.dearborn-fla.com/pp135key for information on how to obtain the answer key.

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